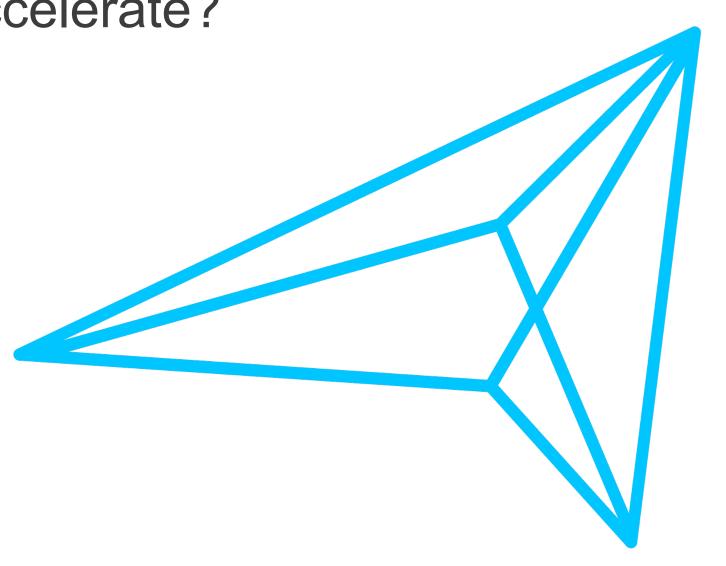
#### Can advertising accelerate?

2 October 2018

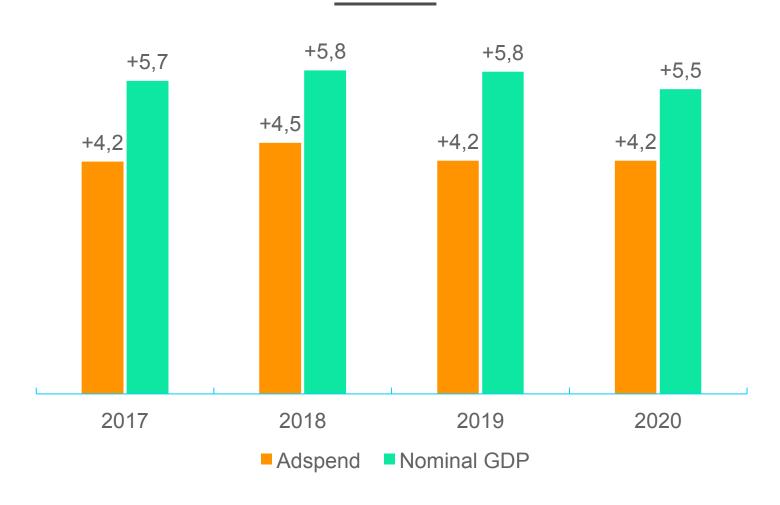




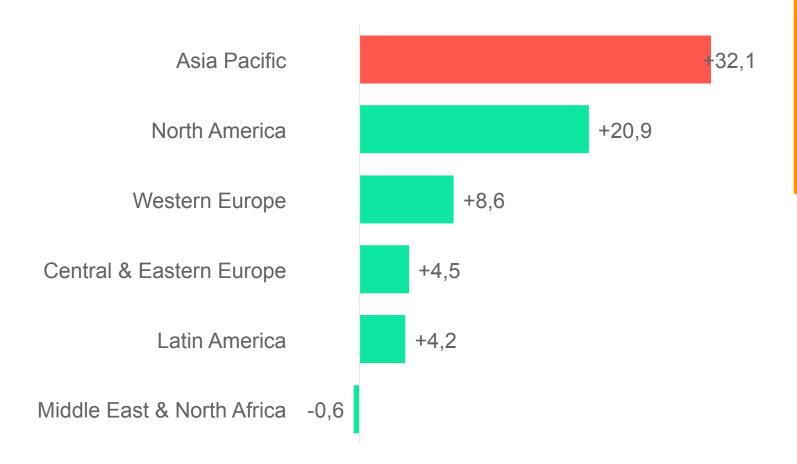
The global outlook is stable but cautious

### Global adspend is growing behind output

Year-on-year growth in global adspend (%)



#### Net increase in adspend 2017-2020 (US\$bn)



#### 43% of new ad dollars will come from Asia Pacific

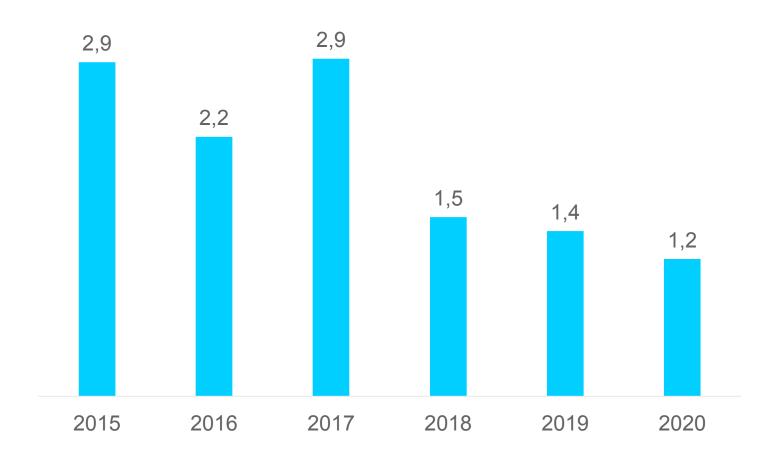
# China now outpaced by India, Indonesia and the Philippines





Algorithms and bandwidth are driving the evolution of media

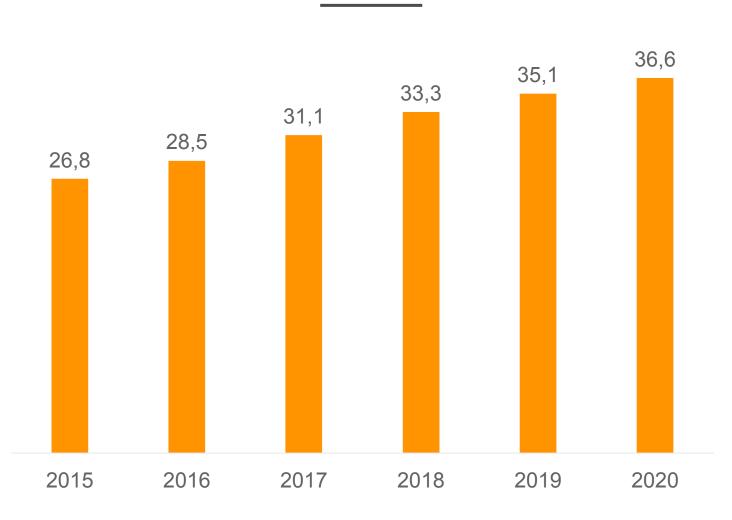
#### Year-on-year growth in average time spent with media (%)



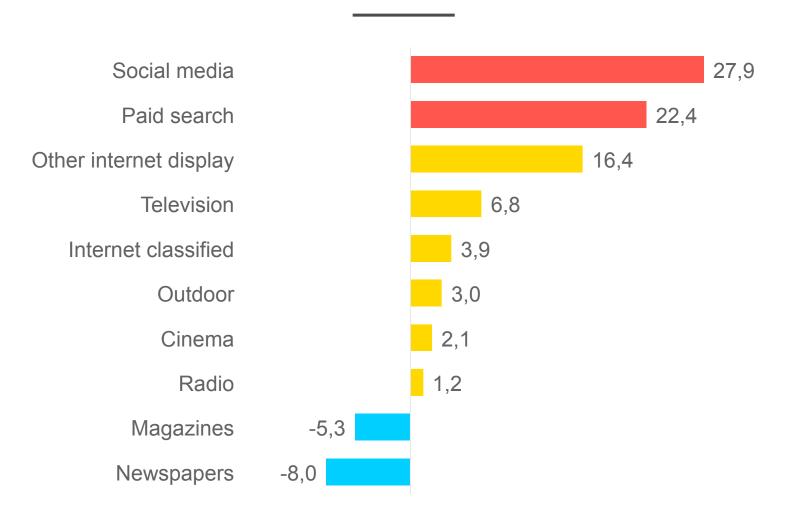
Media
consumption
growth is
slowing

#### But the internet continues to gain share of consumers' time



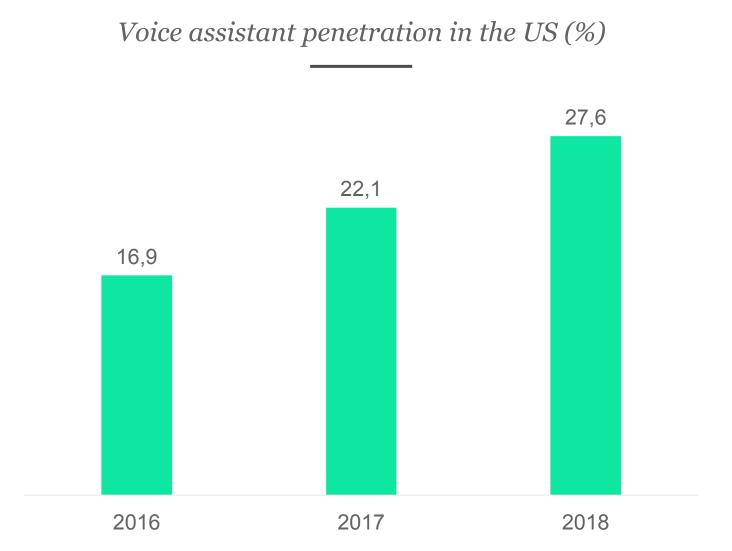


#### Net increase in adspend 2017-2020 (US\$bn)



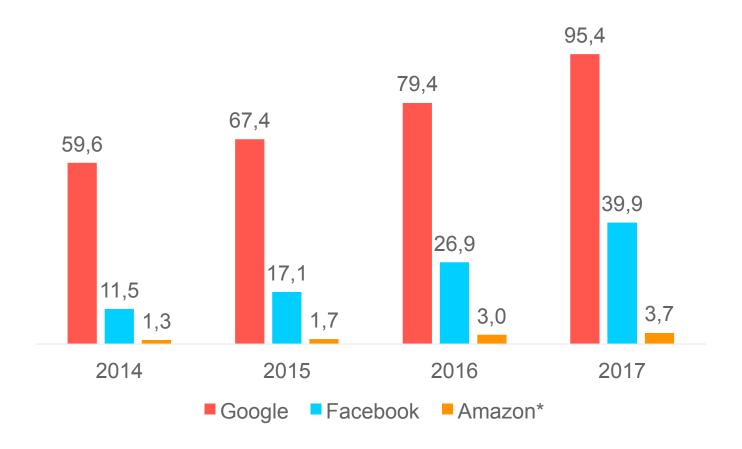
Social media and paid search will drive 67% of adspend growth

Voice is the next step in the evolution of search



The commerce opportunity

#### Advertising revenue (US\$bn)\*



Amazon's ad business is small but ramping up quickly

<sup>\*</sup>Amazon revenues also include other activities, such as co-branded credit cards

## China shows the potential of e-commerce advertising

*E-commerce advertising: share of total adspend in China (%)* 

